

a source of cutting-edge medical products and services

سيسنبرالعالمية Sesneber International

Member of the U.S. Saudi Arabian Business Council

www.sesneber.com

Your ret

Date

Our ref:

f/normeca/kunder/Saudi Arabia/2014/E-140072

Date:

20.10.14

Offer Nr. E- 140072-D

Budget Quotation

Re. Ebola Clinic based in Flatpack containers – Type D.

We hereby have the pleasure to offer you to the following:



Scope of Supply

List #	Description	Qty.	Price	Total Price
01-00	Infrastructure	1	475 207	475 207
01-01	Ward - 6 beds	4	8 881	35 523
01-08	Cleaning Ward	1	1 863	1 863
01-10	Office x 2 workstations	1	4 013	4 013
01-23	Laundry	1	9 450	9 450
01-27	Waiting room	1	2 541	2 541
01-28	Reception	1	1 359	1 359
01-30	Doc. Office	3	13 496	40 487
01-34	Laboratory	1	105 565	105 565
01-38	Storage, Shelves	1	3 749	3 749
01-43	Morgue	1	41 400	41 400
01-44	Personal Protective Gear	1	13 965	13 965
Total price	\			735 121
1	Freight from Lorenskog/Shanghai to site	1	84 000	84 000
2	Insurance	1	42 000	42 000
Total price i	ncluding freight and Insurance		USD 86	51,121.00

All prices include freight charges to any port around the world INCLUDING onsite insallation.

Prices do not include any local import duties and/or local taxes, etc. | Prices are valid ONLY for a minimum order of 3~5 clinics being delivered to the same country | Prices are subject to change without prior notice.

Sesneber International

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P. O. Box 87437 | Riyadh 11642 | Saudi Arabia
Phone: 966.11.454.1222 | Fax: 966.11.453.7890
E-mail: info@sesneberinternational.com

سيسنبر العالمية العليا افنيو | طريق الملك فهد ص.ب 87437 | الرياض 11642 المملكة العربية السعودية هاتف :1222-454-11-966 | فاكس :966.11.453.7890

Introduction

Normeca AS objective with this concept is to fulfil both short term and immediate needs for medical treatment in a disaster area or areas with immediate need for relief for other reasons, while at the same time securing longer-term need and interest being taken into account.

Mobile and primarily tent-based hospitals have become state of the art wherever medical relief is needed after a disaster and in an emergency situation. They are quite inadequate for longer-term operation and were of course never intended for this.

Normeca AS is introducing a hybrid model: A central hospital all based on flat-packed containers that may be connected and designed according to the need and purpose with a very short building period. The concept was tried and tested in Thailand after the Tsunami. Here, the victims' identification centre was built using 64 flat-packed containers and built in 10 days including an extensive infrastructure. Containers of this kind may have a lifetime up to 20 years or more dependent on satisfactory maintenance.

Another key ingredient in this flexible concept is the use of local resources to prepare all infrastructure and build the semi-stationary hospital. Also, emphasis has been placed on using standard material and equipment of various kinds that may be purchased locally. Furthermore, medical and other equipment may be moved to an ordinary hospital upon closing, assuming such a hospital has been built during the reconstruction phase.

Smaller medical clinics or satellites can be based on the same principles and be placed in an area around the central hospital unit i.e. in a radius of 50 to 150 km depending on the emergency situation and population etc. This way, the turnkey solution will provide relief to a large number of people in a very short time. Also, a large number of people that would not require the services offered by a hospital may still get their medical support at the medical clinic and thus not overburdening the central unit more than need be and increasing the capacity to focus more on the more severely injured people.

When the units are to be disassembled and moved alternatively split into smaller units, this is easily done in this flexible and modular solution.

Currency

The prices are quoted in USD.

The abovementioned price does not include any extra features except for the ones mentioned in this offer. Further features and options will all be priced individually and add to the final price.

Taxes and Duties

Taxes, customs duties and any other kind of duties to be paid according to law and regulations in customer's country are not included.



Reservations

Prices and time of delivery may be changed in case of essential changes to the attached specification, but in general it will take approx. 100 days from date of order until the first patient can be treated in the hospital. In case of any unforeseen incidence it might take up to 120 days. In the case that the hospital should be in any other color than white we have estimated an additional 30 days for delivery, but we will of course do our best to shorten the delivery time.

General Conditions

Our offer is given subject to agreement on final contract to be approved by national authorities and our board of directors.

Price Basis

The prices are based on delivery: CFR Port of destination (INCOTERMS 2010).

Warranty

The hospital comes with three years warranty. The warranty does not cover normal wear and tear, damage due to misuse, alterations or negligence.

Payment terms

Payment terms are 50% mobilization/advanced payment when signing the contract, 25% against bill of lading, 15% at arrival and 10% at handover. The remaining 50% against Letter of Credit.

Our offer is based on the rates / prices valid as of the date of the offer for freight, insurance premiums, cost of goods, foreign exchange, taxes, customs fees and any other charges levied by any public authority. Prices in the offer shall be changed accordingly if any of these factors change, or if new taxes or other charges are brought into effect before the delivery date.

We trust that you will find our quotation to be acceptable, both from a price and specification point of view and look forward to hear from you again at your earliest convenience.

If you need more information, please do not hesitate to contact us at any time.

Yours sincerely

Normeca AS

Gina Karlsen

Field Operation Manager





ISM-TEC

Saudi Arabia

OFFICE:

MAILING ADDRESS:

TELEPHONE: TELEFAX: TOLLFREE NUMBER: E-MAIL: HOME PAGE: BANKERS: ACCOUNT NUMBER:

COMPANY REG. NO.: NATO REG. NUMBER:

NO 934 111 931 VAT N-3162

MAILANDVN. 26

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NORDEA NORWAY ASA

P.O.BOX 404

20.10.14

1470 LOERENSKOG-NORWAY

1471 LOERENSKOG-NORWAY

Your ref:

Date:

Our ref:

f/normeca/kunder/Saudi Arabia/2014/E-140072

Offer Nr. E- 140072-D

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Total price				735 121
			2	
1	Freight from Lorenskog/Shanghai to site	_ 1	84 000	84 000
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Total price i	ncluding freight and Insurance			861 121

TOTAL PRICE USD 861 121,00

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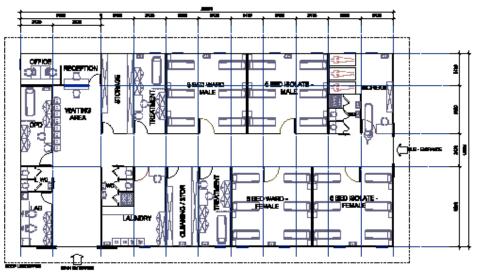
Yours sincerely

Normeca AS

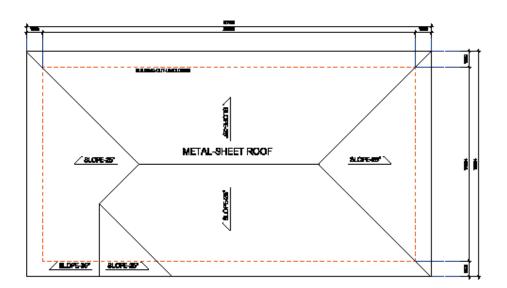
Gina Karlsen

Field Operation Manager





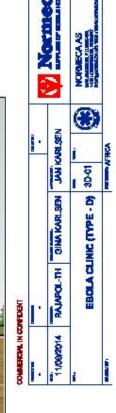
TYPE - D GROUND FL. PLAN 8CALE 1 : 200











3D PERSPECTIVE - VIEW 1
NOT TO SCALE



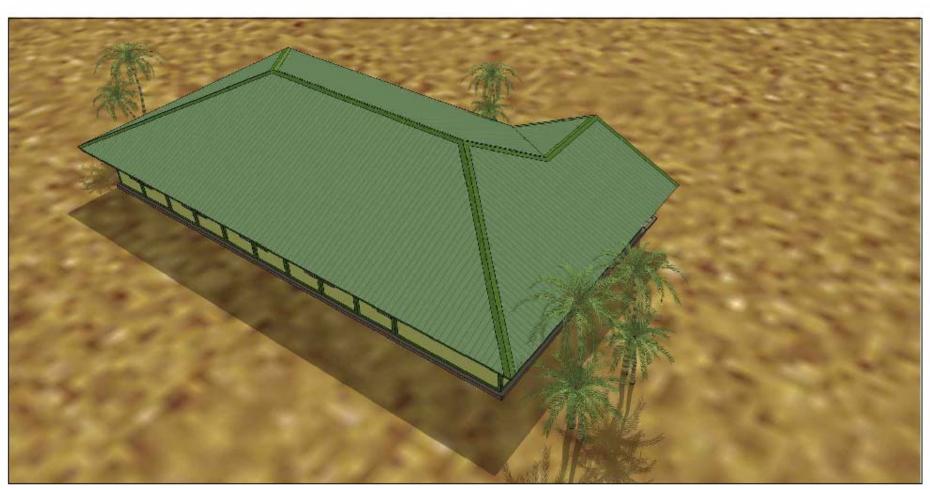


3D PERSPECTIVE - VIEW 2
NOT TO SCALE





3D PERSPECTIVE - VIEW 3
NOT TO SCALE





EBOLA CLINIC (TIPE - D)

	List # 01-00			I	nfrast	ructu	ıre						Back	<u> </u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	di Arabia/20	014	Date:	21.10.2014	4	Project:	Ebola Clinic	- Type D
Indexco		Red		Ref.:	01-01-3-A					See left bo		Project:		
Custon		ISM-TEC		Kode:					Prices:			Agent:		
Execut	ive Officer:	Gina Karlsen		Valuta:	11-06,00.0	8,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country of Origin	Pcs.	Net Weight	Gross Weight	Total Weight	Volume	Total Volume	Power Consume	Total power	Price USD	Total Price USD
1	Containers				24									
2	Sloped roof				437									
3	Electricity				24									
4	Toilet cabin				6									
5	Toilet				6									
6	Cabinet with basin and watertap				6									
7	Shower				2									
8	Pipe				8									
9	Fan for ceiling				4									
10	Fire alarm				4									
11	Fire extinguisher				6									
12	Various electrical equipment				1									
13	Distribution box, big				1									
14	Distribution box, small				1									
15	Outdoor lamps for wall				6									
16	Emergency lights				6									
17	Glue, etc				6									
18	Septic tanks, 8000 liter				1									
19	Waste water, pipeline				20									
20	Water connection, etc.				5									
21	Water pipeline				20									
22	Water pumps - pressure				1									
23	Water tanks, 8000 liter				1									
24	Transport Containers				3									
25	Ground preparation, erection, incl. Management, labour, insurance, food, accommodation, security, travelling expenses, crane, heavy machinery etc.				1									



	List # 01-01			V	Vard -	- 6 be	eds						Back	<u><</u>
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Project	No.:	E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	ıdi Arabia/2	014	Date:	21.10.201	4	Project:	Ebola Clini	c - Type D
Indexco		Red		Ref.:	01-01-3-A	/L3			Page:	See left bo		Project:		
Custor		ISM-TEC		Kode:					Prices:			Agent:		
Executi	ve Officer:	Gina Karlsen		Valuta:	11-06,00.0	8,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
				of Origin		Weight	Weight	Weight		Volume	Consume	power	USD	USD
1	Desinfection dispenser				1									
2	Hook for towles				1									
3	Hospital bed				6									
4	Infusion stand				6									
5	Mirror				1									
6	Paper dispenser for toilet/shower				1									
7	Soap dispenser				1									
8	Three part screen				6									
9	Bed pans, male				1									
10	Bed pans, female				1									
11	bed pans				1									
12	Urinals				1									
13	Kidney dish				2									
14	Wash basin				2									
15	Holder for gloves				1									
16	Wall clock, silver				1									
17	Waste bin				1									
18	Whiteboard				1									
19	Duvet				6									
20	Duvet cover				12									
21	Bed sheet				12									
22	pillow case				12									
23	Pillow				6									



	List # 01-08.1			CI	eanin	g WA	ARD						<u>Back</u>	<u> </u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	di Arabia/2	014	Date:	21.10.201	4	Project:	Ebola Clinio	- Type D
ndexco	lor:	Red		Ref.:	01-01-3-A	/L3			Page:	See left bo	ottom	Project:		
Custom		ISM-TEC		Kode:					Prices:			Agent:		
Executi	ve Officer:	Gina Karlsen		Valuta:	11-06,00.0	8,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country of Origin	Pcs.	Net Weight	Gross Weight	Total Weight	Volume	Total Volume	Power Consume	Total power	Price USD	Total Price USD
1	150 cm shaft with screws				2									
2	40 cm floor scrub				2									
3	60 cm dry mop				2									
4	60 cm floor cloth				30									
5	60 cm foam for mop				2									
6	60 cm holder for floor cloth				2									
7	60 cm microfiber cloth				5									
8	60cm holder for dry/micro mop				2									
9	Aluminium shaft				2									
10	Cleaning trolly				2									
11	Dishwashing bruch				10									
12	hand brush				5									
13	Hooks				2									
14	Håndsvaber				2									
15	Kitchen towles				50									
16	Lavtrykssprøyte, 6 l				1									
17	Sprayflaske				2									
18	Window nail				2									



	List # 01-10				Of ⁻	fice							Bacl	<
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/l	kunder/Sau	di Arabia/2	014	Date:	21.10.201	4	Project:	Ebola Clini	c - Type D
Indexco	lor:	Red			01-01-3-A	/L3			Page:	See left bo	ottom	Project:		
Custon		ISM-TEC							Prices:			Agent:		
Execut	ve Officer:	Gina Karlsen	Gina Karlsen Va		11-06,00.0	8,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
Pos.	Equipment Name	Art. No.	Manufactor	Country of Origin	Pcs.	Net Weight	Gross Weight	Total Weight	Volume	Total Volume	Power Consume	Total power	Price USD	Total Price USD
Pos.	Equipment Name Chair for patient	Art. No.	Manufactor	_	Pcs.				Volume					
		Art. No.	Manufactor	_					Volume					
1	Chair for patient	Art. No.	Manufactor	_	4				Volume					
1 2	Chair for patient Office chair Office desk	Art. No.	Manufactor	_	4 2				Volume					
1 2 3	Chair for patient Office chair	Art. No.	Manufactor	_	4 2 2				Volume					
1 2 3 4	Chair for patient Office chair Office desk Shelf Small table	Art. No.	Manufactor	_	4 2 2 2				Volume					
1 2 3 4 5	Chair for patient Office chair Office desk Shelf Small table Office set of equipment	Art. No.	Manufactor	_	4 2 2 2 2 2				Volume					
1 2 3 4 5	Chair for patient Office chair Office desk Shelf Small table	Art. No.	Manufactor	_	4 2 2 2 2 2 2 2				Volume					



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	List # 01-23				Lau	ndry							<u>Back</u>	<u>(</u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	di Arabia/20	014	Date:	21.10.201	4	Project:	Ebola Clinio	c - Type D
Indexc	olor:	Red		Ref.:	01-01-3-A	/L3			Page:	See left bo	ttom	Project:		
Custon	ner:	ISM-TEC		Kode:					Prices:			Agent:		
Evocut	ve Officer:	Gina Karlsen		1/-1	44 00 00 0	0.00			1/-1	USD		Room:		
Execut	ve Officer.	Gina Kansen		Valuta:	11-06,00.0	8,00			Value:	บอบ		Room.		
Execut	ve Officer.	Gina Kansen		valuta:	11-06,00.0	8,00			value:	080		Room.		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
			Manufactor		,		Gross Weight					Total	Price USD	Total Price USD
			Manufactor	Country	,	Net		Total		Total	Power	Total		
	Equipment Name		Manufactor	Country	,	Net		Total		Total	Power	Total		
Pos.	Equipment Name Dirty laundry basket		Manufactor	Country	,	Net		Total		Total	Power	Total		



	List # 01-27			V	Vaitin	g roc	m						Back	<u><</u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	di Arabia/20	014	Date:	21.10.201	4	Project:	Ebola Clini	c - Type D
Indexco	olor:	Red	Ref.:	01-01-3-A	/L3			Page:	See left bo	ottom	Project:			
Custon	ner:	ISM-TEC		Kode:					Prices:			Agent:		
Execut	ive Officer:	Gina Karlsen		Valuta:	11-06,00.0	8,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
				of Origin		Weight	Weight	Weight		Volume	Consume	power	USD	USD
1	Lobby chairs				25									
	,				1									1



	List # 01-28				Rece	ption	1						<u>Back</u>	<u><</u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/kı	under/Sau	di Arabia/20	014	Date:	21.10.201	4	Project:	Ebola Clini	c - Type D
ndexco	olor:			Ref.:	01-01-3-A/L	_3			Page:	See left bo		Project:		
Custom	er:			Kode:					Prices:			Agent:		
Executi	ve Officer:			Valuta:	11-06,00.08	,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
Pos.	Equipment Name	Art. No.	Manufactor	Country of Origin	Pcs.	Net Weight	Gross Weight	Total Weight	Volume	Total Volume	Power Consume	Total power	Price USD	Total Price
Pos.	Equipment Name Office chair	Art. No.	Manufactor	_	Pcs.				Volume					
Pos. 1 2		Art. No.	Manufactor	_	Pcs. 1 1 1				Volume					
1	Office chair	Art. No.	Manufactor	_	Pcs. 1 1 1 1				Volume					
1 2	Office chair Reception desk	Art. No.	Manufactor	_	1 1				Volume					
1 2 3	Office chair Reception desk Shelf	Art. No.	Manufactor	_	1 1 1				Volume					
1 2 3	Office chair Reception desk Shelf Chairs	Art. No.	Manufactor	_	1 1 1				Volume					



	List # 01-30				Doc.	Offic	е						Back	<u>C</u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/l		di Arabia/2	014	Date:	21.10.201	4	Project:	Ebola Clinio	c - Type D
Indexco		Red		Ref.:	01-01-3-A/	L3			Page:	See left bo	ottom	Project:		
Custom		ISM-TEC		Kode:					Prices:			Agent:		
Executiv	ve Officer:	Gina Karlsen		Valuta:	11-06,00.0	3,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country of Origin	Pcs.	Net Weight	Gross Weight	Total Weight	Volume	Total Volume	Power Consume	Total power	Price USD	Total Price USD
1	Cabinet				1									
2	Chairs				1									
3	Couch for doctors office				1									
4	Dermatology light				1									
5	Trolly Doctors				1									
6	Desinfection dispenser				1									
7	Diagnostic Station				1									
8	ECG , 1 channel				1									
9	Examination lamp				1									
10	Foot stool one step				1									
11	Instrument tray				1									
12	Mirror				1									
13	Negativoscope 38x62				1									
14	Office chair				1									
15	Office desk				1									
16	Office set of equipment				1									
17	Optometric charts				1									
18	Paper dispenser for toilet/shower				1									
19	Reflex Percussors				1									
20	Scale with height measurment				1									
21	Shelf, office				1									
22	Small suture instrument set				1									
23	Soap dispenser				1									
24	Spirometer				1									
25	Wing screen				1									
	Stetoscope				1									
27	Tonometer				1									
28	Trining forks				1									
	Wall clock, silver				1									
30	Waste basket				1									





	List # 01-34				Labo	rator	V						Boo!	,
	LISL # U1-34				Labo	iator	У						<u>Back</u>	<u>\</u>
Project	No.:	E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	di Arabia/20	014	Date:	21.10.201	4	Project:	Ebola Clinio	c - Type D
Indexco		Red		Ref.:	01-01-3-A		ai / ii abia/ E	J 1 1	Page:	See left bo		Project:	LDOIG OIIIII	, 1,700
Custom		ISM-TEC		Kode:					Prices:			Agent:		
Executi	ve Officer:	Gina Karlsen		Valuta:	11-06,00.0	8,00			Value:	USD		Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
				of Origin		Weight	Weight	Weight		Volume	Consume	power	USD	USD
1	Laboratory Work Bench				1									
2	Chairs				1									
3	Office chair				1									
4	Office desk				1									
5	Lab Swivel Stool				2									
6	Waste Bin				1									
7	Clinical waste Bin				1									
8	HIV -1/ HIV -2 AB (smaple)				30									
9	HIV 1+2 AB (Smaple)				30									
10	Ice pack				20									
11	Cholesterol, trighycerides, clucose monitor				1									
12	Glucose strips a 50				4									
13	Cholestrol strips a 25				4									
14	Triglycerides stips a 25				4									
15	Strep A rapid test				4			_						
16	Urine analyzer w/printer				1									
17	Printer paper a 5				1									
18	Combi screen pluss a 100				10									
19	D-Dimer test a 20				2									
20	Malaria test a 40				10									
21	CRP test a 20				5									
22	Infuenza A/B test a 30				10									
23	Microscope 40x - 1600x				1									
	Centrifuge for 8 tubes				1									
25	Test tubes 10 ml a 100				10									
26	Hemoglobin analyzer				1									
27	Microcuvettes a 50				10									
28	Elisa microplate reader				1									
29	Elisa microplate washer				1									



List # 01-38		Storage										<u>Back</u>		
Project No.:		E-140027 - D		Ref.std.:	f/normeca/	kunder/Sau	di Arabia/20	014	Date: 21.10.2014			Project:	Ebola Clini	c - Type D
Indexcolor:		Red		Ref.:	01-01-3-A	/L3			Page:	See left bo	ottom	Project:		
Customer:		ISM-TEC		Kode:					Prices:			Agent:		
Execut	ive Officer:	Gina Karlsen		Valuta:	11-06,00.0	11-06,00.08,00			Value: USD			Room:		
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
				of Origin		Weight	Weight	Weight		Volume	Consume	power	USD	USD
1	Shelves, H 2100, D 300, 5			8										



	List # 01-43		Morgue									<u>Back</u>		
Project No.:		E-140027 - D		Ref.std.:	f/normeca/kunder/Saudi Arabia/2014				Date:	21.10.2014		Project:	Ebola Clinio	: - Type D
Indexcolor:		Red		Ref.:	01-01-3-A/L3				Page:	See left bottom		Project:		
Customer:		ISM-TEC		Kode:					Prices:			Agent:		
xecut	ve Officer:	Gina Karlsen		Valuta:	11-06,00.08,00				Value:	USD		Room:	Room: 18	
710001	ve Onloci.	Oli la Ranson		vaiula.	11-00,00.0	0,00			value.	OOD		ROOM.	10	
			Manufactor				0,,,,,	Total						Total Drive
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price
	Equipment Name		Manufactor				Gross Weight	Total Weight						Total Price
			Manufactor	Country		Net				Total	Power	Total	Price	
	Equipment Name		Manufactor	Country		Net				Total	Power	Total	Price	
	Equipment Name Body feezer		Manufactor	Country		Net				Total	Power	Total	Price	



EBOLA CLINIC - Type D

List # 01-43			Personal Eprotective Gear										<u>Back</u>		
Project No.:		E-140027 - D	E-140027 - D		f/normeca/l	kunder/Sau	di Arabia/2	014	Date:	21.10.201	4	Project:	Ebola Clinio	- Type D	
Indexcolor:		Red		Ref.:	01-01-3-A	′L3			Page:	See left bo	ottom	Project:			
Customer:		ISM-TEC		Kode:					Prices:			Agent:			
Executive Officer:		Gina Karlsen		Valuta:	11-06,00.0	11-06,00.08,00				USD Room:					
			_												
Pos.	Equipment Name	Art. No.	Manufactor	Country	Pcs.	Net	Gross	Total	Volume	Total	Power	Total	Price	Total Price	
				of Origin		Weight	Weight	Weight		Volume	Consume	power	USD	USD	
1	PPE Bpl kit				500										
2	PPE BpI light				200										
3	Face shield				200										
4	N-95 Mask				200										
5	Surgical Mask				1000										
8	Body Bag				100										